

FIRM PROFILE MIDDLE EAST + AFRICA

### Who We Are



Employee-Owners



Year Established



Offices Worldwide

# Our promise is to elevate the human experience through design.

This inspires a culture of design thinking and fuels the work we do around the world. We are 100 percent employee-owned: every employee is literally invested in our clients' success. Our teams champion true collaboration, open information sharing, shared risk and reward, value-based decision making, and proficient use of technology to elevate design.



Austin Charlotte Chicago Cleveland Colorado Springs Columbus Dallas Denver Des Moines

Dubai Nashville Durham New York Honolulu Omaha Houston Orlando Kansas Citv Phoenix Las Vegas Portland Riverside Lincoln Los Angeles Sacramento Minneapolis San Diego

San Francisco Seattle Shanghai Sonoma Tucson Washington, D.C.





UNITED STATES



CHINA



UNITED ARAB EMIRATES

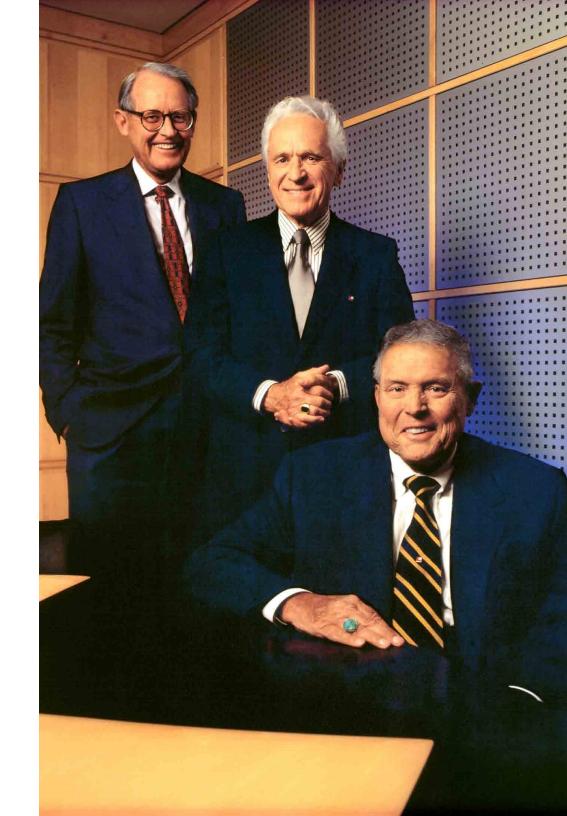
### **Firm History**

Architects Irv Dana and Bill Larson, and engineer Jim Roubal, launched their eponymous firm on April 1, 1966 from a 12-by-12-foot space in a basement at 102nd and Wright in Omaha. The integrated practice was founded on their shared ideals of quality, fairness, opportunity for professional growth, and ownership. Those principles drive our core values today.

The world has changed since 1966. So has DLR Group. The history of DLR Group is not about significant dates, benchmarks, or any one tipping point. The design firm we know today as DLR Group continues to evolve, now including core disciplines of Architecture, Engineering, Planning, and Interiors as well as a breadth of specialty services. It continues to be a firm shaped by acknowledging and intertwining diverse legacies; the continuous sharing of knowledge and experience throughout the firm; a constant expression and commitment to shared entrepreneurial spirit; and above all, a passion for design.

### **Dubai Studio**

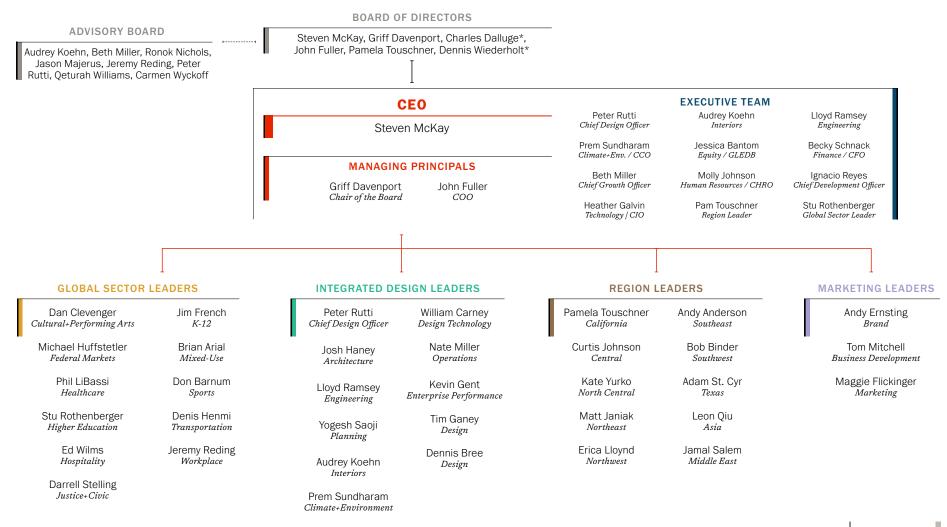
Since 2016, the DLR Group's Dubai-based studio has flourished, now comprising over 70 professionals in architecture, interior design, planning, and specialty services. DLR Group's design influence extends across the Middle East and Africa, marked by pioneering projects such as The Point in Abha, Saudi Arabia; Madinah Gate in Madinah, Saudi Arabia; Buruj Hotel in Iraq with Modon, and other notable ventures.



I believe DLR Group is the best integrated design firm in the world, and I am honored to lead our employee-owned firm as CEO. **99** 

STEVEN MCKAY, AIA, RIBA CEO AND MANAGING PRINCIPAL

# Leadership Team



\* external board member FY 20

FY 2024 : January, 2024

### **Services**

Our clients take advantage of over 50 in-house services. Cross-pollination across multi-disciplinary teams improves project outcomes.

#### Architecture

Core Shell Facility assessment Feasibility studies Historic adaptation Property repositioning

#### Engineering

Civil Electrical Mechanical Structural

#### Interiors

Artwork Building architect Branding Consolidation Furniture, fixtures, equipment Test fits SCIF + secure space design Tenant improvement

#### Planning

Campus planning Capital planning Districts + neighborhood planning Development frameworks Facilities planning Market + feasibility studies GIS services + planning analytics Space planning + programming Urban design + placemaking

#### Acoustical Design

Audiovisual Systems Design

### BOLD

Development Management Services Business strategy + structure Entitlement strategy Financial + market stress testing Financial strategy Portfolio assessment + repositioning Procurement + phasing strategy Risk assessment Site + project prospecting

#### **Experiential Graphic Design**

Branding Signage Wayfinding

### High Performance Design Building simulation Computational fluid dynamics Green building certifications Envelope design

#### Landscape Architecture

Lighting Design

#### **Reality Capture**

#### Renewables

Science+Technology

Laboratory planning Laboratory design Cleanrooms Life sciences Physical sciences

#### **Smart Buildings**

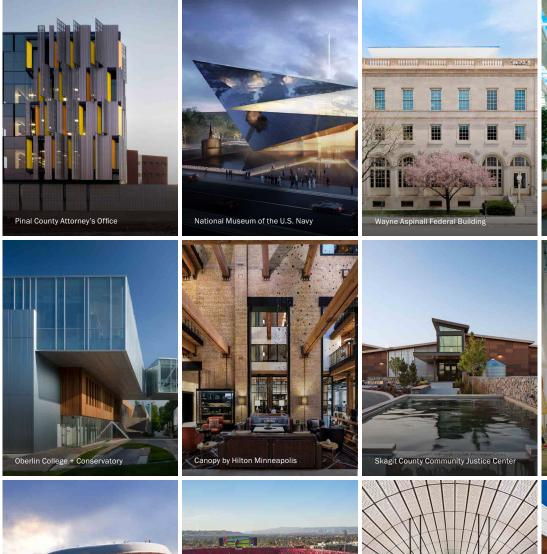
Audits + benchmarking Commissioning Energy master plans Energy modeling Environmental measurement Life-cycle cost analysis Measurement + verification Zero net energy planning

#### Sustainability

Technology+Security Systems Design Audiovisual IT/teledata Life safety + security Room automation

#### Theater Design

### **Sectors**



Civic Culture+Performing Arts Federal Healthcare Higher Education Hospitality Justice K-12 Education Mixed-Use+Retail Sports Transportation Workplace



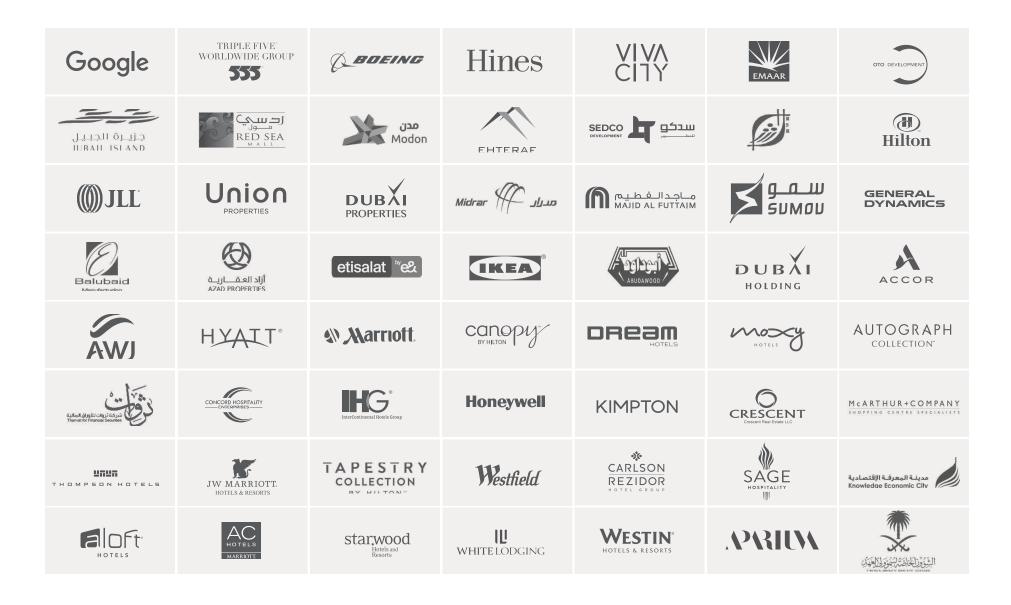




Sleveland Clinic Sheila & Eric Samson Pavilion



# **Client Partners**



### Awards

DLR Group—our practice, our work, our professionals—has gained widespread recognition and has earned over 700 design awards in the last decade from a plethora of publications, programs, and local and national chapters of design associations.

### Engineering News Record "Green Building of the Year":

Google Kirkland | Kirkland, WA

AIA Committee on the Environment (COTE) Awards: Smithsonian American Art Museum's Renwick Gallery | Washington, DC GSA Wayne N. Aspinell Federal Building and US Courthouse | Grand Junction, CO

**CoreNet Innovator's Award:** Hines T3 North Loop | Minneapolis, MN Minnesota Construction Association's Green

Sustainable Project of the Year Award: Hines T3 North Loop | Minneapolis, MN

### Wood Design & Building Magazin's Canadian Wood Council Award:

Hines T3 West Midtown | Atlanta, GA The Architect's Newspaper Interior Award–Workplace Editor's Pick: Conga Headquarters | Broomfield, CO

Architecture Leaders Awards—Master Plan of the Year:

Knowledge Economic City | Madinah, Saudi Arabia

Identity Design Awards Winner - The Point Abha – Commercial

**International Property Awards - Arabia** 

Winner - Buruj Hotel - Best Hotel Architecture - Iraq Winner - Lavida Residences – Best Residential High-Rise Architecture - Iraq Winner - The Point Abha - Mixed-Use Architecture – Saudi Arabia

ID Awards - MENA Winner - The Point, Canopy Hotel Abha - Best Interior

### **Commercial Interior Design Awards** Winner - Abha Canopy Hotel (by Hilton) - Best Hotel Design Concept

Global RLI Awards Winner - RLI Designer of the Year Highly Commended – Abha, The Point – RLI Future Project

### Texas Chapter of the American Society of Interior Designers, Design Ovation Awards:

Ackerman McQueen | Dallas, TX Carlson Capital | New York, NY Chase Tower | Dallas, TX The Crescent Repositioning | Dallas, TX Maverick Capital | Dallas, TX Norton Rose Fulbright | Dallas, TX Red Bull North America | Dallas, TX

## Middle East Leadership Team

Steering Growth and Innovation for 80+ Employees in our Middle East Studio.



Kevin Gent AIA | Senior Principal International Director



Scott Pryde RIBA, ARB | Principal Middle East Mixed-Use Director



**Rupali Pote** IIA, LEED AP (BD+C) Technical Design Director - Architecture



Jamal Salem Principal Middle East Region Director



Kirby Zalameda UAP | Principal Middle East Design Director



Bianca Van Der Merwe Associate Design Director - Interiors



Esam Nabih Ph.D. | Principal Middle East Business Development Director



Henrique Dias OA, Int'l. Assoc. AIA | Principal Middle East Hospitality Director



Kenneth Lee Intl. Assoc. AIA, RIBA, PMP® Studio Director - Architecture



Vaida Buchrotaite IIDA, LEED AP, WELL AP | Principal Middle East Operations Director



Shawn Meyers LEED AP | Associate Middle East Master Planning Director



Bruno Gomes Design Director - Architecture

# SELECT MIDDLE EAST PROJECTS

# Hotel Complex in Madinah, KSA

STATUS: Under Construction PROJECT SIZE: 132,800 SQM

The Project represents the first phase of the development, a project that responds to updates related to the Prophet's Mosque Expansion. Towers uniquely integrate with Al Masjid Al Nabawi and create an unparalleled experience for residents and visitors blending the heritage of Madinah with a modern paradigm. The hotel complex will include Grand Hyatt #330 keys, Hyatt Regency #455 keys, Hyatt place #735 keys total and #184 serviced apartment





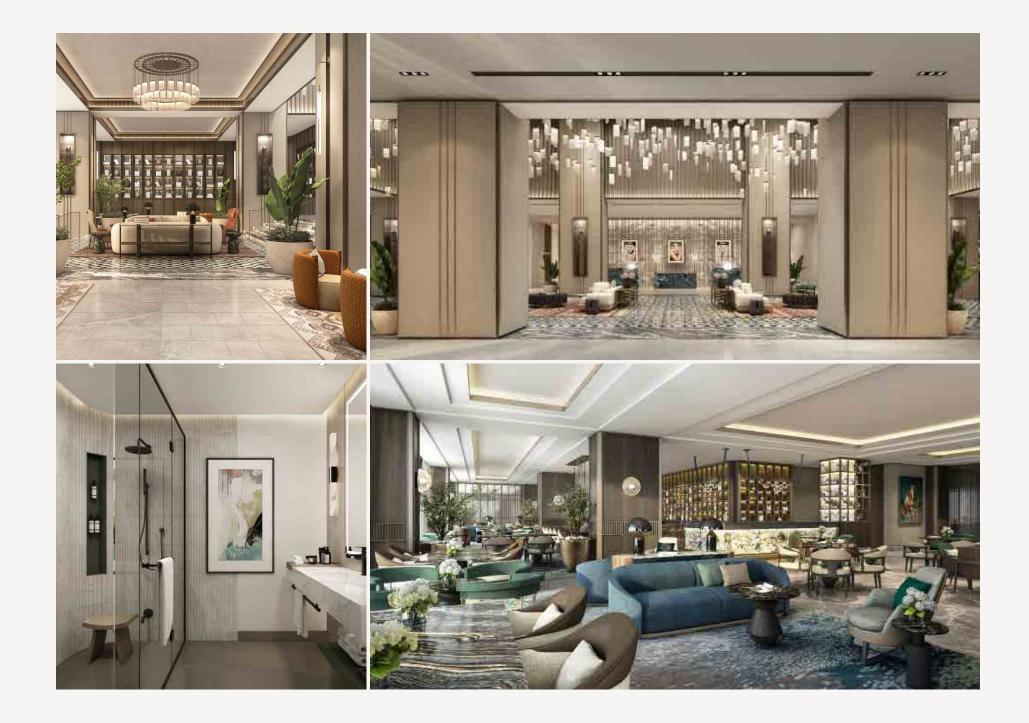


HOTEL COMPLEX IN MADINAH

## Concept

The Project will uniquely integrate with Al Masjid Al Nabawi and create an unparalleled experience for residents and visitors by blending the heritage of Madinah with a modern paradigm, while ensuring crowd safety, economic viability, and environmental sustainability.

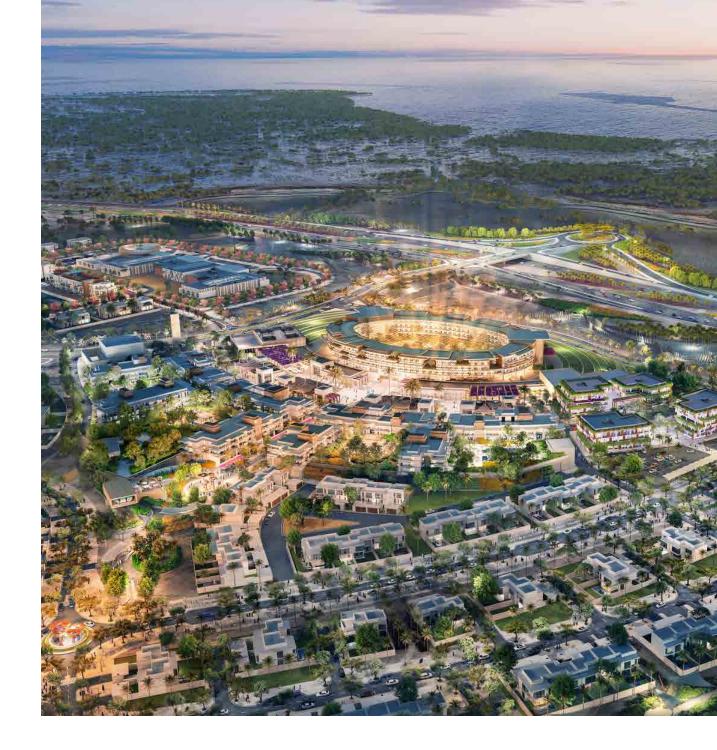
The city of a thousand Mashrabias, a conception that was created to lay the foundation linking all of the city's towers. The massing praises Madinah's heritage and rooted history with a contemporary approach through its clustered forms, pocketed courtyards and activated roofs along the towers. Each tower is identified with a Lantern tower corresponding to the cluster's iconic lanterns of Madinah occupying the skyline of the enlightened city. The city of a thousand mashrabiya, a conception that was created to lay the foundation linking all of the city's towers. In specific cluster 5 those mashrabias are unified in one entity per hotel resulting in an iconic Lantern form informing its presence across the cluster.

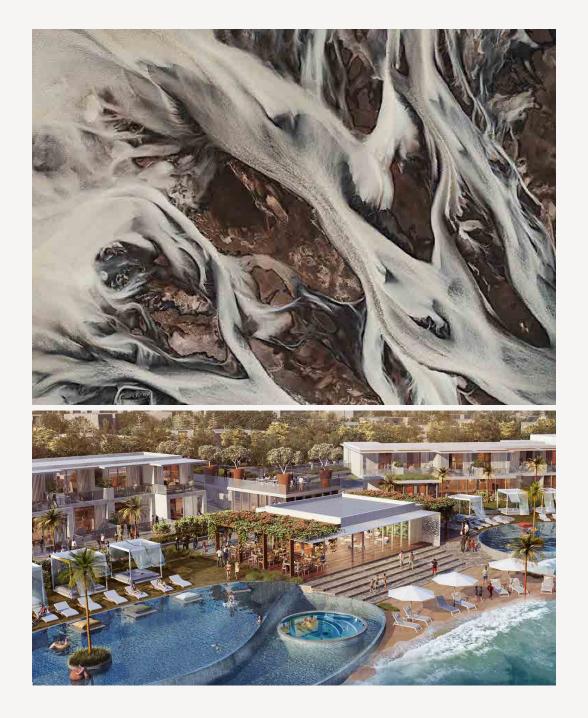


# Jubail Island Residences, UAE

STATUS: Under Construction PROJECT SIZE: 200,000 SQM

Nestled in the heart of the Abu Dhabi mangroves on Jubail Island, the Jubail Club is a boutique destination that combines programs of residential and hospitality into an offering of independent villas and guestrooms within a unique environment. The target audience are luxury homeowners and families residing within the masterplan and the wider population of the UAE exploring a staycation and remote work (WFH) offering.





### Concept

This eco-friendly project is intended to represent a unique sanctuary in the city's hospitality sector, where residents and guests can immerse themselves in a magical journey, celebrating the heritage and discovering mangroves.

Strong emphasis is given on a journey inspired by the traditions of the UAE that were embedded into the overall experience. This special retreat connects the Emirate's rich heritage and unique landscape - bringing families together. The design embraces immersive signage, understanded minimal lighting and experiential destinations. Traditional crafts – such as Safeefah, talli and Al-Sadu – are drawn upon as inspiration for everything from the pathways around the plan to the fabrics in the interiors. The result is a cohesive blend of different crafts that celebrate traditions and curate stories within spaces.

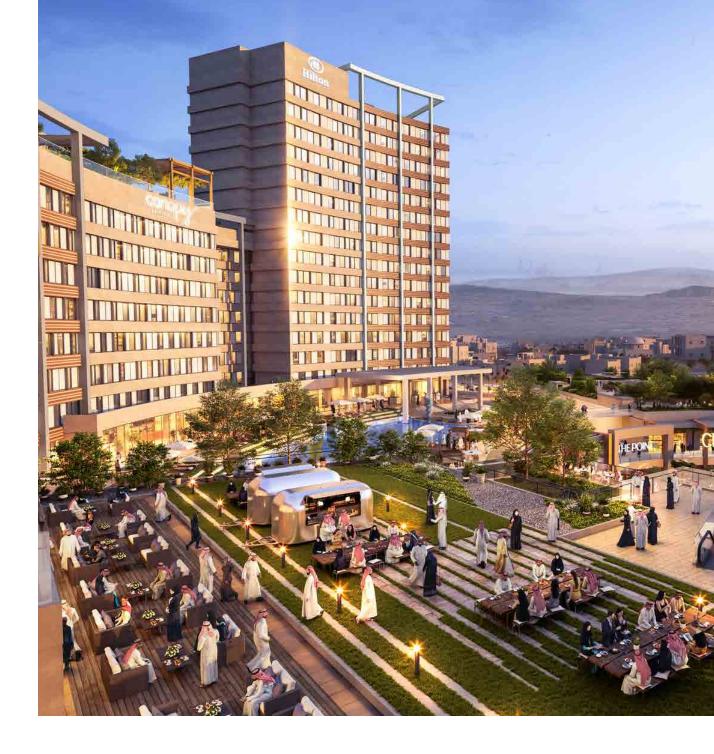


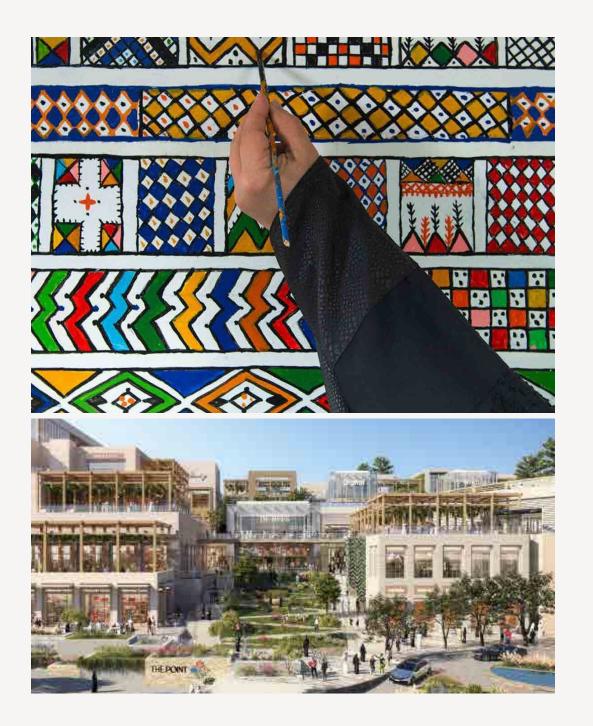
Learn More About This Project

# The Point Abha, KSA

STATUS: Under Construction PROJECT SIZE: 80,000 SQM

The project comprises 43,000 square meters of retail, food and beverage, and entertainment gross leasable area; a 126 room 4-star business hotel; and a 120 unit serviced apartment building. The total project size has an area of 80,000 square meters. The project provides 1,200 parking stalls to accommodate the different uses. The retail component consists of three large family entertainment centers, several large anchors, large showrooms on the main street, varying sizes of restaurants and cafes.





THE POINT ABHA

### Concept

The mixed-use development prioritizes a central public space with a ceremonial entrance, featuring a water element and outdoor amphitheater surrounded by cafes and retail, creating a combined leisure and shopping destination.

The master plan establishes a central node, ensuring clear sightlines from food and beverage patios to the entertainment space. Unique landscape architecture utilizes terraced levels to break down the development's scale and offer views of both the project and surrounding mountains. The project includes 43,000 square meters of retail and entertainment space, a 126-room 4-star business hotel, a 120-unit serviced apartment building, and 1,200 parking stalls to accommodate diverse uses.



Learn More About This Project  $\neg$ 

# **Elevating Education**

American Univeristy in Cairo Cairo, Egypt

The American University in Cairo campus expansion will redefine educational infrastructure and enrich the student and faculty experience through innovative design. Situated at AUC's headquarters in New Cairo, the project revolves around two crucial structures: Extended Education Hub and NextGen Student Living and Learning Spaces. It encompasses five major developments across an undeveloped 65-acre area. an iconic landmark tower on the shoreline, the Baoshan Long Beach Complex serves a variety of functions - amenities for unforgettable events, breathtaking views of the waterfront and nearby cruise terminal, and unique dining experiences.

Groundbreaking: June 2024 Size: 270,000 SF Budget: undisclosed Services: Architecture & Interior Design



Learn More About This Project

## On the Board



### BAGHDAD, IRAQ

## **Future City**

The Future City is a concept for a new creative city in Baghdad where people can shop, dine, live, play, celebrate, and, most importantly, learn from one another. DLR Group provides Master Planning and Architecture Services. NORTH COAST, EGYPT

### Caesar

A refined residential community in Ras Al Hikmeh on the Mediterranean Sea. DLR Group provides Master Planning and Architecture Services. MADINAH, KSA

# Madinah Gate

A mixed-use, urban center emerges as an iconic cultural landmark, offering a dynamic retail and hospitality experience. DLR Group provides Master Planning, Architecture & Interior Design Services.



Learn More



# SELECT GLOBAL PROJECTS

## **City Gateway**

Baoshan Long Beach Complex Shanghai, China

Poised at the gateway to Shanghai and mainland China, the Baoshan Long Beach Complex transforms an aging maritime dock into a vibrant lifestyle hub. Located at a key international port, the site has been a catalyst in the area's renewal. Encompassing over 2 million SF across 6.9 acres. the complex includes a tower, museum, concert hall, office building, retail space, and hotel. In addition to creating an iconic landmark tower on the shoreline, the Baoshan Long Beach Complex serves a variety of functions - amenities for unforgettable events, breathtaking views of the waterfront and nearby cruise terminal, and unique dining

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Completed: February 2024 Size: 2;000,000 SF Budget: undisclosed Services: Architecture, Engineering, Interiors, Planning, and Landscape Architecture





The design draws inspiration from the story Journey to the West, one of the four great classical novels of Chinese literature, and one of the protagonists, Sun Wukong's, encounter with the Dragon King of the East China Sea.

Learn More About This Project

# Reinvigorating a National Historic Landmark

Renwick Gallery Washington, DC

DLR Group's major renovation of the Renwick Gallery preserves and respects the historic character of 1859 building, while modernizing infrastructure and systems with state-of-the-art sustainable and energy-efficient technologies. Rather than relying on rote historic preservation, the design employs an artful interpretation balancing heavy infrastructure improvements with a light architectural touch, to ensure the building continues to be an asset for our nation for years to come.

Renwick Gallery

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Completed: November 2015 Size: 46,000 SF Budget: undisclosed

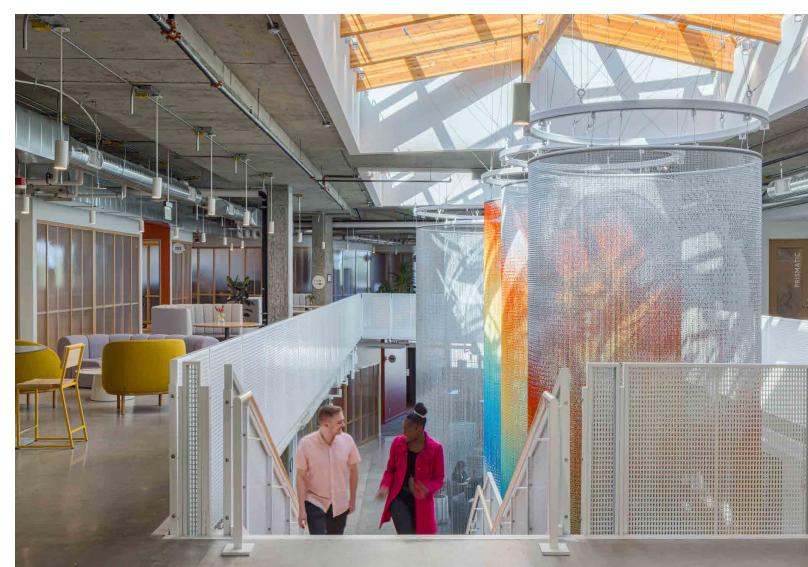


Learn More About This Project

# Comfort and Creativity

Workplace 130,000 SF LEED Gold

With the employee experience at the forefront of this expansion, the design transforms this office space to effectively bridge the work from home mode that many employees have become accustomed to. The expansion features multiple amenities, workspaces, and inspiration for creativity and innovation, all inspired by water's capacity for change.



### **Design Lead Role**

### DLR Group has delivered over 200 projects in the Design Lead role.

During contract negotiation, we will co-develop with the selected Design Architect, Interior Design Architect, and client a responsibility matrix with detailed descriptions that includes consultants and client approval periods. In all phases, DLR Group will assist and manage the design team with technical components including areas of sustainability, accessibility, budget, schedule management, and overall project performance.

### Site Analysis

DLR Group will assist and manage the design team and review options, setting criteria, and defining the final site selection.

### **Design Development**

DLR Group will assist and manage the team to produce design development drawings and specifications.

### Bid

DLR Group will assist, facilitate, and evaluate competitive construction bid efforts. We will also answer questions, distribute clarifications, act as an agent to the owner, and finalize the construction contract.

### **Concept Design**

DLR Group will assist and manage the design team to develop general parameters for the project; advise and evaluate site concepts; identify and solicit other specialty consultants; and provide technical advise.

#### Schematic Design

DLR Group will assist and manage the design team to produce schematic designs, drawings, and specifications for the entire project.

### **Construction Documents**

DLR Group is responsible for producing construction documents and specifications for Core & Shell and the parking structure. We will assist and manage the Interior Architect's efforts in producing construction documents. Additionally, we will assist the owner in obtaining building permits and producing the documents that can be competitively put out to bid for construction purposes using four potential bid packages.

### **Construction Administration:**

DLR Group will assist in the overall coordination and management of construction administrative activities, work closely with the contractor, and advise the Owner and the Development Manager throughout the construction process. We are responsible for fulfilling all contractual obligations for the AOR role during construction, and we are committed to a successful implementation.

# Sustainability

Meeting the Climate Challenge

Today, more than ever, it is essential to deliver sustainable designs with effective client-focused outcomes that exponentially impact our people, our communities, and our planet. Imagine a world where considerations about the built environment include behavioral awareness, resource conservation, human health, community health, and even our ecological future.

As a design firm, we live out our core value of environmental stewardship through building design and planning solutions. Thinking bigger and further in 2024 about sustainability starts with holding ourselves accountable. This is the reason we commit to work that aligns with goals of the industry including the Architecture 2030 Challenge, the China Accord the A&D Material Pledge, the SE2050 Challenge, and MEP 2040. More than just thoughts on paper, it's the way we do business as we help clients achieve their energy, environmental, and ESG goals. In addition, in 2023 we signed the Urban Land Institute's Commitment to Health and Equity in the Built Environment.



## 3.8M metric tons of GHG avoided in FY2023 alone.\*



\*GHG emissions are estimated using national average fuel ratio for energy use in buildings and EPA's Power Profiler Tool.

### **Raise the Bar**

The average reduction target of predicted energy use for qualifying projects of the DLR Group design portfolio with performance data has consistently exceeded the national peer group average. In FY23, our integrated designs generated a 50 percent energy reduction\* compared to average buildings.

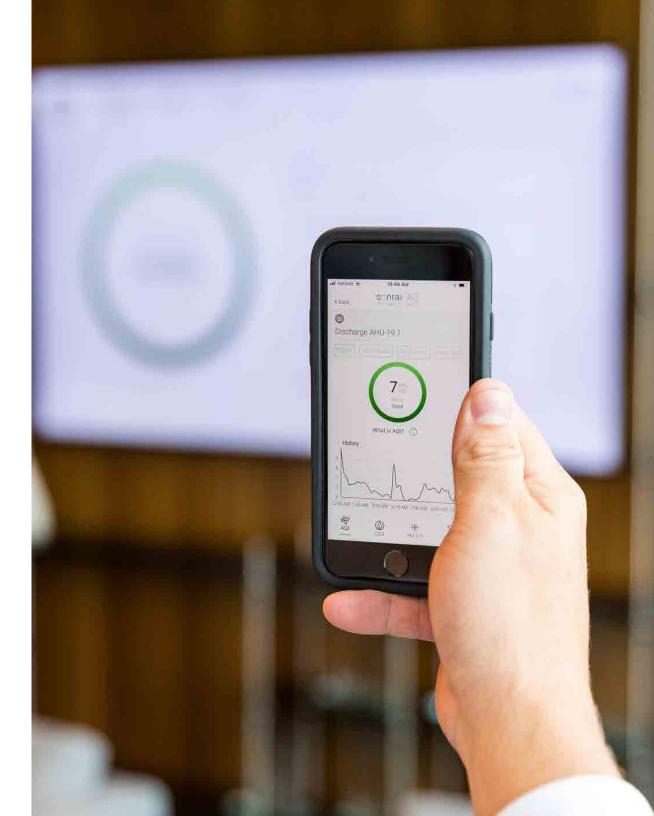
# Intelligent Air Quality Analytics

sonrai IAQ<sup>™</sup> by DLR Group is an intelligent analytics platform to collect, organize, visualize, and analyze building performance data, enabling you to take action to optimize air quality, occupant comfort, and energy use.

In a world where we all want healthy and wellrunning buildings a healthy indoor environment can have a positive result on occupant wellness and productivity. DLR Group's system experts, data analysts, and engineers, are recognized for developing and implementing high-quality solutions that save operational and maintenance expenses, improve indoor environmental quality, and increase occupant comfort.

sonrai IAQ is largest database of third party verified real-time IAQ data in the world, including the largest commercial office building in the world to achieve RESET Air Certification.

Learn More



# Development Management Services

Development Management Services is a strategic advisory offering that helps clients comprehensively assess real estate portfolios and opportunities, financial impacts to strategic plans and provides, solutions that result in the best possible return on their investment.

Development Management Services encompasses all phases of development with heavy emphasis on the predesign phases including prospecting, site selection, preinvestment and underwriting, master planning, market research and costing tasks that revolve around performing due diligence for opportunities that result in a sound, viable, and defensible business and financial plan. We engage earlier in the process to streamline and safeguard the downstream design and construction phases that commands the majority of the capital expenditure.





# Landscape Architecture Expertise

We use technology, materials, and a site's natural characteristics to enhance the built environment and reconnect people to the natural world. Designing for people and the planet we design for sustainable communities using native plants, bio-filtration systems, rainwater harvesting, smart-control irrigation systems, and wise use of materials.





ELEVATE *the* HUMAN EXPERIENCE THROUGH DESIGN

# **DLR**GROUP

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